



# Why become an EPCA member?

## Advantages of membership include :

- Being part of a global network of petrochemical companies and their partners
- Having access to those business partners in petrochemicals who "make things happen"
- Attending EPCA Annual and Logistics Meetings
- Having access to top speakers of global renown
- Receiving EPCA information (Annual Reports, Annual and Logistics Meetings' reports, list of members, invitation brochure and participants list for the Annual and Logistics Meetings, ECTA Guidelines)
- Participating in and contributing to activities of benefit to the industry
- Being updated on new trends and developments in the business community, inclusive of logistics, supply chain management and e-business
- Having the opportunity to raise particular issues affecting the petrochemical business or to see same discussed by key people who can contribute to positive change
- Participate in the efficient integration of Eastern European companies in the European petrochemical business

## Our Organisation

The **EPCA** policy is decided by its Board of Directors, composed of a maximum of 15 members. The latter are elected by the Ordinary General Meeting of Full Members for a period of 3 years amongst member company representatives. They may stand for re-election at the end of the initial term of office. The Chairman and the Vice-Chairman of the Logistics Committee sit on the Board. The Board membership reflects the composition of the EPCA membership base, including both Full and Associate Members.

- The BOARD establishes the yearly accounts and budgets and proposes same for approval, together with the EPCA membership fees, to the Ordinary General Meeting of Full Members. The Board decides in which projects of interest to the industry EPCA should participate, establishes the EPCA meeting fees

and assists the Secretary General in the organisation of the business sessions of the Annual Meetings.

- The BOARD appoints among its members a President, one or two Vice-Presidents and a Treasurer. Together, they form the Executive Committee, which oversees the daily management of the Secretary General and assists same where appropriate.
- The LOGISTICS COMMITTEE is a sub-committee appointed by the Board. Its members are selected amongst representatives of EPCA Full and Associate member companies. The Logistics Committee assists the Secretary General in the organisation of the business sessions and workshops of the Logistics Meetings. The Logistics Committee also

# How to become an EPCA member?

## The official membership application procedure is as follows:

- Send EPCA a duly completed and signed application form, which must include the names of two persons in EPCA member companies who can be contacted for references.
- If positive replies are obtained, the application is submitted to the Board for approval.
- Upon approval, official membership documents, including the EPCA Articles of Association, and invoice are sent to the company. Applicants have to adhere to the EPCA Articles of Association.
- Membership becomes effective after payment of the membership fee.

Application forms and information on membership fees can be found on [www.epca.be](http://www.epca.be) or by contacting us.



proposes to the Board such EPCA logistics projects which it decides to be appropriate for EPCA and assists the Secretary General in the management of the same.

- The SECRETARY GENERAL takes care of the daily management of the Association, executes the decisions taken by the Board and the Logistics Committee. He/she proposes such actions to the Board, the Executive Committee or the Logistics Committee as he/she deems fit for the benefit of EPCA and its Members.

A hard copy of the EPCA Articles of Association is available upon request. It can also be downloaded from our website ([www.epca.be](http://www.epca.be)).

## Our Members

### **EPCA**

*counts more than 470 members representing the top global petrochemical producers, their major international service providers as well as their suppliers and customers.*

*Given its large membership base, EPCA has never been, nor intended to be, a lobbying organisation for its members.*

**Membership of EPCA is divided into the categories Full and Associate**

### **Full Members are:**

- *producers of petrochemicals in Europe*

### **Associate Members are:**

- *producers outside Europe and*
- *major service groups which can contribute to the achievement of the objective of EPCA, such as traders, distributors, customers, suppliers, logistics service providers, consultants and engineering companies active in the petrochemical business.*

- EPCA is in close contact with all industry-driven associations organising yearly meeting opportunities for the chemical industry in their respective regions. In that perspective EPCA co-ordinates its activities with **NPRA** (National Petrochemical & Refiners Association) in the United States and **APLA** (Asociación Petroquímica y Química Latinoamericana) in Latin America. EPCA also fully supports the creation of an industry-driven meeting in the Far East together with **APIC** (Asian Petrochemical Industry Conference).

- For many years a fruitful co-operation has existed between EPCA and CEFIC (European Chemical Industry Council).

**CEFIC** was initially formed as the European Federation of National Federations of the Chemical Industry, in order to serve as a lobbying body for the chemical producers in the European Union. Major chemical producers in Europe are now also direct members of CEFIC or of CEFIC-affiliated associations like APPE (Association of Petrochemical Producers in Europe) and APME (Association of Plastics Manufacturers in Europe). Most of these companies are also EPCA Members. In addition EPCA regroups the suppliers, customers and business partners of the chemical producers on a global basis. Not being a lobbying group EPCA does not have any federations or associations in its membership, but has in aggregate more members than CEFIC or the CEFIC-affiliated associations.

Many EPCA Board members are active in the Executive Board of CEFIC, APME and APPE. The CEFIC Director General is an ex-officio member of the EPCA Board. In order to avoid overlap, ensure optimum use and good co-ordination, half of the EPCA Logistics Committee are now also members of the newly formed CEFIC Logistics Committee. The EPCA Secretary General attends the CEFIC Logistics Committee sessions and participates in several CEFIC issue-teams on logistics.

The EPCA/CEFIC co-operation takes place in numerous fields and projects where industry representatives and logistics service providers are involved.

The International Chemical Environment project (ICE) was initiated by EPCA and is now managed by CEFIC.

ICE focuses on emergency response in case of accidents incurred with chemical transport and on the development of SQAS (Safety and Quality Assessment Systems) for road, cleaning stations, rail, intermodal, chemical ships, chemical barges and chemical terminals.

The **joint CEFIC/EPCA/ECTA** (The European Chemical Transport Association) **working groups** on the development of Best Practices in chemical transport are supervised by a steering group. This group brings producers and logistics service providers together, who are members of both EPCA and ECTA. Some members of the steering group are active in respectively the CEFIC and EPCA Logistics Committee or in the ECTA Executive Committee.

- EPCA has assisted land transport companies to form **ECTA**. ECTA is a representative body for land logistics service providers and is involved in 'advocacy' vis-à-vis the authorities and in developing 'Best Practices' in chemical logistics together with CEFIC and CEFIC-affiliated associations. Many ECTA members are also Associate Members of EPCA and both associations promote joint membership.

EPCA sponsors ECTA's activities. The EPCA Secretary General is ECTA's Secretary and is in charge of the ECTA daily management. He/she is also a member of the ECTA Board. A member of the EPCA Logistics Committee representing a major European Producer is also a member of the ECTA Board. More detailed information on ECTA is available upon request.

E-mail: [ecta@epca.be](mailto:ecta@epca.be).

Website: [www.ecta.be](http://www.ecta.be) or ECTA via [www.epca.be](http://www.epca.be)

- EPCA co-operates with internationally renowned **universities**, **consulting firms** and the **authorities** on specific projects, mainly in the field of chemical logistics and supply chain.





## Our Mission:

**Bring petrochemical business people together**  
**Exchange information**

**Promote projects of interest to the petrochemical industry**

- **EPCA** is a service provider to its members offering unique global networking opportunities. Customer satisfaction is EPCA's driving force.
- EPCA offers its members two major "platforms to meet" each year.

The largest meeting (Annual Meeting) takes place end of September/early October. This meeting is intended for senior and top management company representatives involved in strategy, business, marketing and sales. It brings together around 1500 delegates.

A second meeting (Logistics Meeting) is held end of October and is focused on supply chain issues. It brings together around 500 delegates.

The aim of both meetings is to give participants the opportunity to meet with each other in order to allow for networking and business development, as well as to attend presentations on actual trends in the business and the geo-economic environment. Top quality speakers address the audience questioning or challenging the "business as usual" routine. They also present "out of the box" approaches.

- In addition EPCA organises every two years seminars taking place in Eastern Europe. These seminars are attended by approximately 150 delegates. They deal with safety and supply chain issues and bring together producers of chemical goods with their service providers coming from Western and Eastern Europe.
- EPCA organises "ad hoc" think-tank meetings and workshops on specific topics of interest to the petrochemical industry and its service providers. Several specific Round Tables on shipping, rail and road took place in this connection.
- The EPCA Round Tables on road and rail have evolved into the creation of the European Chemical Transport Association (ECTA). ECTA is involved in the development of best practices in the transport of chemical goods in Europe, together with the European Chemical Industry Council (CEFIC). EPCA runs ECTA with the co-operation of major logistics service providers.
- EPCA promotes projects which the EPCA Board determines to be of interest to its members. These consist of studies performed by consultancy firms with the financial contribution of EPCA as well as scholarships and sponsoring of academic work in the field of logistics and supply chain management.



## Our Partners

### ON A GLOBAL LEVEL

#### REGIONAL ASSOCIATIONS

##### **NPRA**

*National Petrochemical  
& Refiners Association*

##### **APLA**

*Asociación Petroquímica  
y Química Latinoamericana*

##### **APIC**

*Asian Petrochemical  
Industry Conference*

#### UNIVERSITIES

#### CONSULTING FIRMS

#### AUTHORITIES

### ON A EUROPEAN LEVEL

#### **CEFIC**

*European Chemical  
Industry Council*

#### **ECTA**

*The European Chemical  
Transport Association*

#### **APPE**

*Association of Petrochemical  
Producers in Europe*

#### **APME**

*Association of Plastics  
Manufacturers in Europe*

*Joint CEFIC/EPCA/ECTA  
Working Groups*

## Meeting Venues

Our meetings take place in various venues located in Europe, including Monaco, Berlin, Vienna and other European cities carefully selected following strict criteria set by the EPCA Board of Directors.

## Where to find us

### Headquarters

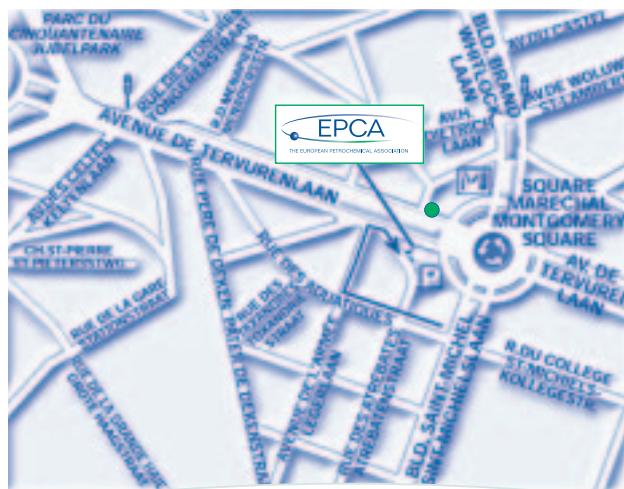
Our headquarters are located on the Montgomery Square in the heart of Brussels

**Avenue de Tervueren 149 Tervurenlaan**

**1150 Brussels - Belgium**

**Phone: + 32 (0)2 741 86 60 Fax: + 32 (0)2 741 86 80**

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THE EUROPEAN PETROCHEMICAL ASSOCIATION

***EPCA offers to its members***

***Promotion of activities of potential benefit  
to the petrochemical industry***

***Efficient means of communication for matters of interest  
and relevance within the petrochemical industry***